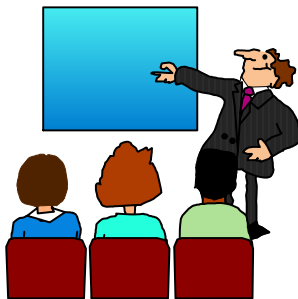




The z/OS Training Roadshow

The Fast Path to New Technologies on z/OS



The Story

- The Roadshow Description
- Roadshow - Courses Available
- Features and Benefits
- Pricing comparisons
- Book Your Roadshow Now!



The Roadshow Description

- Take our standard course materials and teach them in reduced time
 - No labs
 - Omit minor topics
- We tour a variety of cities, offer these fast courses in local venues
 - Or, you could book a roadshow at your organization



The Roadshow Description, 2

- The key for you: lower base price
 - \$175 for the first day and \$125 for each subsequent day (per student per course)
 - Optional charge for lab setup back at your site
 - Optional charge for technical support subscription after class

- The key for us: larger class sizes
 - Minimum 20 to hold a class (14 on your site)
 - Maximum determined by room capacity



Roadshow - Courses Available

- Not all courses are available for roadshow teaching
 - Primarily advanced training and new technology courses are offered this way
- Introductory courses are still offered only as standard hosted classroom, consortium, or Remote Contact Training



Courses Available - z/OS UNIX

- Introduction to z/OS UNIX
- Shell Script Programming in z/OS UNIX
- Developing Applications for z/OS UNIX
- You and z/OS and the World Wide Web



Courses Available - Languages

- z/OS Assembler Programming Part 4:
z/Architecture and z/OS
- Enterprise COBOL Update
- Enterprise COBOL Unicode and XML Support
- Interactive COBOL Debugging w/ Debug Tool
- Using LE Services in z/OS
- Secrets of Inter-Language Communication in z/OS
- Creating and Using DLLs in z/OS



Courses Available - TSO, REXX, Dialog Manager

- TSO REXX Programming
- Developing Dialog Manager Applications in z/OS
- Introduction to TSO and REXX APIs



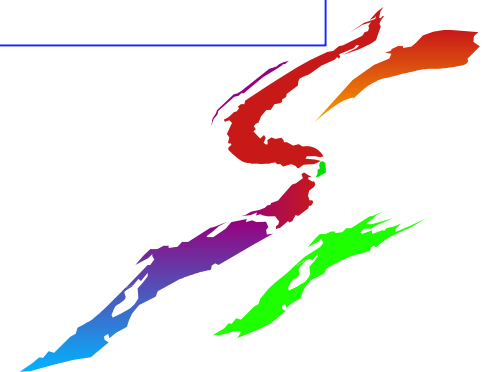
Courses Available - DB2

- DB2 Version 8 Differences
- DB2 Version 9 Differences
- DB2 Dynamic SQL
- DB2 Stored Procedures



Features and Benefits

<i>Feature</i>	<i>Benefit</i>
Reduced time for training	Less time off work for training
	Faster skill enhancements
Optional lab file setup	Hands on practice
Optional tech support	Help is available



Features and Benefits

<i>Feature</i>	<i>Benefit</i>
Priced per student day, not class day	Lower price per student day
	Lower cost for training
Larger class sizes	More people trained at once



Features and Benefits

<i>Feature</i>	<i>Benefit</i>
Training accomplished	New skills added
	Existing skills enhanced
	Improved morale



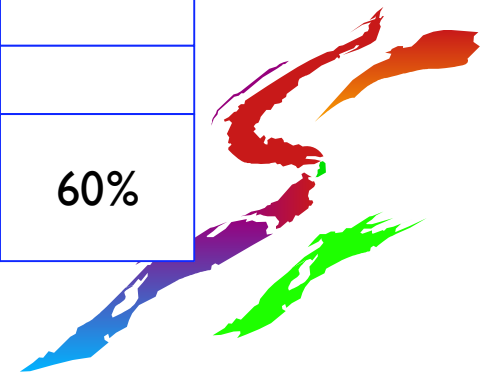
Pricing Comparisons

Course - standard duration	Roadshow duration	Class price / student	Roadshow price / student	Savings
Introduction to z/OS UNIX - 3 days	2 days	\$750	\$300	60%
Shell Script Programming in z/OS UNIX - 3 days	2 days	\$750	\$300	60%
Developing Applications for z/OS UNIX - 3 days	2 days	\$750	\$300	60%



Pricing Comparisons

Course - standard duration	Roadshow duration	Class price / student	Roadshow price / student	Savings
You and z/OS and the World Wide Web - 5 days	3 days	\$1,250	\$425	66%
z/OS Assembler Programming: z/Architecture and z/OS - 4 days	3 days	\$1,250	\$425	66%
Using DFSORT and ICETOOL - 3 days	2 days	\$750	\$300	60%



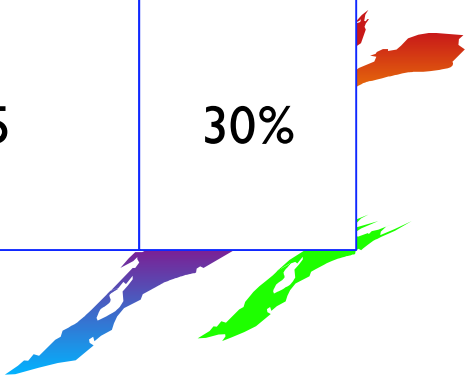
Pricing Comparisons

Course - standard duration	Roadshow duration	Class price / student	Roadshow price / student	Savings
Enterprise COBOL Update - 2 days	1 day	\$500	\$175	65%
Enterprise COBOL Unicode and XML - 2 days	1 day	\$500	\$175	65%



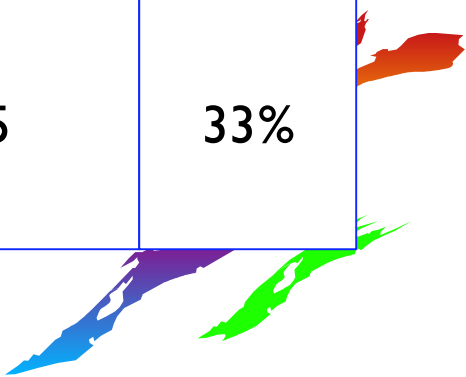
Pricing Comparisons

Course - standard duration	Roadshow duration	Class price / student	Roadshow price / student	Savings
Using LE Services in z/OS - 3 days	2 days	\$750	\$300	60%
Secrets of Inter-Language Communication in z/OS - 3 days	2 days	\$750	\$300	60%
Creating and Using DLLs - 1 day	1 day	\$250	\$175	30%



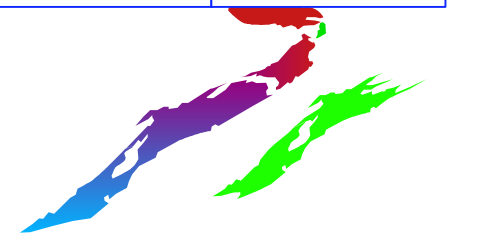
Pricing Comparisons

Course - standard duration	Roadshow duration	Class price / student	Roadshow price / student	Savings
TSO REXX Programming in z/OS - 5 days	3 days	\$1250	\$425	66%
Developing Dialog Manager Applications in z/OS - 5 days	3 days	\$1250	\$425	66%
Introduction to TSO and REXX APIs	1 day	\$250	\$175	33%



Pricing Comparisons

Course - standard duration	Roadshow duration	Class price / student	Roadshow price / student	Savings
DB2 V8 Differences - 3 days	2 days	\$750	\$300	60%
DB2 V9 Differences - 3 day	2 days	\$750	\$300	60%
DB2 Dynamic SQL - 1 day	1 day	\$250	\$175	30%
DB2 Stored Procedures - 2 days	1 day	\$500	\$175	65%



Book Your Roadshow Now

- Let us know what cities you would like us to visit and what classes you would like to have us offer
- If you just can't wait, contact us now to schedule a roadshow at your site!
 - Yes, we can bring the training, the savings, and the excitement direct to you, now

The Trainer's Friend, Inc.
303-393-8716
Kitty@trainersfriend.com

